



**Application to join
BWI Business Professionals
Networking**

Name _____

Date _____

Business Category (e.g. real estate, financial planning) _____

Company Name _____

Company Address _____

Company Phone _____ Cell Phone _____

Email address: _____

Home Address _____

Please describe the nature of your business/service

Business is: Sole proprietor Corporation Partnership Non-Profit Corporation

Your position is: Owner Partner Independent Distributor Manager Sales

Length of time in this business _____

Do you presently have membership in a networking organization Yes No

If yes, please list the organization/s _____

Dues are \$180 per year if paid at one time and \$100 semi-annually There will always be only one business from a category in the group at a time.

I am signing up for BWI Business Professionals for: 1 year 6 months

I have read and agree to abide by the By-Laws (attached) Signature _____

Return to: BWI Business Professionals • bwibizpro@gmail.com



BWI Business Professionals is an independent group of local business people who gather to maximize each others' businesses through qualified referrals.

Only one of each profession is accepted. We have no outside speakers. Our speakers are our members. We promote the one-on-one technique of getting to know the businesses of other members. Our yearly fee is low and the funds are used to further our networking and the occasional charity event. On the 2nd Tuesday of the month we have a happy hour at a local establishment in order to grow our group and give local businesses an opportunity to network without a fee. Before we accept a new member, we meet with him/her to find out how we can help them grow their business.

BYLAWS

1. MISSION STATEMENT – Networking to maximize the businesses of our group members.

2. DUES:

To join – \$0

Yearly \$180 / Semi-Annually \$100

Dues are payable on January 1 of each year. A new member will pay \$180 for the first 12 months with the remaining months paid at the rate of \$15.00 per month in the following year. If dues are not paid, the member will be terminated from the group. Dues are not refundable.

3. ATTENDANCE: A member who is unable to attend a meeting may send a “sub” in his/her place. If a member misses 3 meetings in a quarter, the member's status will be reviewed by the board of directors. The member is subject to termination with a two-thirds majority vote by the board of directors and members if it is deemed to be the appropriate action. A letter of termination will be sent.

4: POINT SYSTEM: As a means of keeping track of activity, points will be assessed as follows:

1 point for each meeting attended (or sent a representative)	1 point is earned for attending all happy hours in a quarter
1 point for a qualified referral given to another member	1 point is earned for bringing a new guest to a meeting
1 point is earned for a one-on-one with another member	2 points are earned for bringing a new accepted member

Each member is expected to earn 12 points per quarter.

5. BOARD OF DIRECTORS: The board will be comprised of the President, Vice President, Secretary, Treasurer, and Communications Officer.

6. MEETING TIMES: We will meet at Ledo Pizza at noon on the 1st, 3rd and 4th/5th Tuesday of each month at noon. The meetings will begin at noon and end at 1:00 p.m.

7. EXCLUSIVITY OF EACH POSITION: Each business category in the group is to be represented by a single member. Members are to immediately express a potential conflict to a board member if they feel that a guest/potential new member would represent a conflict to them in regard to their business interests in the group.